

WEDNESDAY - EVENING, NOV. 19.

BUBSCRIPTIONS TO THE EVENING WORL

Vol. 81...... No. 10,683

Entered at the Post-Office at New York as second class matter.

LONDON OFFICE-32 COCKSPUR ST., TRAFAL-

OPEN THE DOORS.

In the face of a knotty matter which imperatively demands solution to delay deon is an act of weakness. Interest, fear sences, shrinking from responsi ity, these are the feelings which away one disguised cowardice of procrastinaion. In men whose position makes them ole and exacts the fearless discharge of duty such evasion is culpable and

The School Board should order the school gates to be opened at an earlier hour thau they are, because delicate little boys and girls are kept waiting and suffering under ather at the barriers which bar them from their right. The Board of Edu-cation should appreciate this as fully and clearly as the parents of the children whose health is thus exposed. They have had abundant time to consider the point. Yet, at their meetings, when it comes up, they postpone the solution of it !

postpone the solution of it:

Shame on such indecision as this! This why do they not have the courage of their ons and fatly refuse to open them? Bhying at the crowd of shivering school children at the gates, like a horse which dares not face an object, they postpone. There has been too much of this. Let the

Behool Board in its meeting to-day consider the rights of the children, and decide to open the gates at an hour which will screen them from discomfort and danger. This is the only liberal, sympathetic, rational thing to do. Do not again purchase a fleeting wellef by deferring decision of this point.

60 BLOWLY!

Whatever may be the value of Dr Kocz's alleged discovery of a lymph which mption, it is beyond question that there should be moderation on every side in regard to its use. Its curative powers are not yet established, and they are seriously questioned by medical men tation commands respect.

If Dr. Kocn has discovered a cure for sumption by the injection of a lymph he is one of the most important figures in this Nineteenth Century, and will be a glory to Humanity as long as Humanity exists. Too much honor cannot be given

If the has not done this, the misery of blasted hopes should not have conjoined injury to health, or death itself, through the rash confidence of feverish patients or the cruel complacency of doctors in treat ing them. Go slowly! Dr. Kocs will lose nothing by calm moderation, and neither will the race. Go slowly !

Two points are worthy of thought in the talk at the annual banquet of the Chamber of Commerce last evening. One was the speeches. At this critical, trying moment for financial interests men of sound business judgment, speaking to their fellows and admitting the tension and danger of the situation, were strong, hopeful and reasonable. It was the American spirit of confidence and independence which copes with danger and disdains cowardice as an utterly ineffectual factor for anything but

The other point was the recognition on the part of these business men that their safety in such an hour lay more in the co operation of themselves, in the succor of banks and wealthy citizens, than in Government aid or that of legislation. This is sturdy and very rational.

BAD.

Squabbles and a heated partisan division among the Directors and Managers of the World's Fair in Chicago is about as unfavorable an augury for its success as could be imagined. Here, at the initial stage of he action, the outery of what must be recognized as warring rival interests is heard

One thing Chicago should admit as readaliver cup, knife, fork and spoon given to him by
thy as every intelligent citizen of the rest of the late benator. the country. It is this, Local urban interests should be subordinated to National ones in the conduct of the World's Fair. Whatever glory is to accrue to Chicago has stopped drinking and he works like a clear-headed National spirit in managing this important undertaking. It were a cryfrom the Fair should come from a broad, horse. ing shame if petty personal motives were to wreck at its inception a work in which the National honor is involved.

### EMPHATICALLY RIGHT.

When a dog can serve such a useful purpose as to contribute an inch of bone from

it would still be within the limits of a reasonable consideration of the lower animals effect a cure is to attack the disease in the blood. to kill it. Would these callow animalitarians, to coin a word, forego the bone, thus permanently cures estarrh. The success sinew and adipose which they secure as the of Hood's Sarsaparilla as a remedy for catarrh is price of the slaughter of cattle and fowl? vouched for by many people it has cured.

Pahaw! A fig for this mandlin drivelling! Hood's Sarsanarill

a pistol and the dangerous wounding of

dest young girl. One cheering feature in this story of to-day is that the man got soundly pummelled on the spot by some indignant fellows who saw the outrage.

If Broadway mud were hygienic, porou plasters would be hopeleasly driven from Nell Nelson Suggests Another the field. But it approaches no nearer the field of medicine than to be almost as nauseating to the abject New Yorker who takes it as an emetic. What a draggled, forlorn body of streeters we are!

That was a notable feat of nautical em prise to bring the gunboat Concord through Hell Gate and the crowded East River, with their tortuous currents, without any rudder, the management of the twin screws being the only guidance for the craft. Bravo,

WORLD UPFOWN OFFICE-1267 BROADWAY.

botween 31st and 32d sts., New York.

BROOKLYN — 359 FULTON ST. HARLEM — to be Speaker at Albany, say he will heap couls of fire on his opponents heads. It is not an uncertain gamble to wager that the THIADELPHIA, PA. LEDGER BULDING, not an uncertain gamble to wager that the 112 Sours 6TH ST. WASHINGTON-GIO couls that land on Gen. HUSTED'S head will be very hot indeed.

> Alderman DINKEL makes a serious charge against the promoters of the new auburban railroad. He reflects strongly on the character of the Board of Directors and says two of them are scoundress. Produce your proof, Alderman.

> Mr. CLEVELAND has congratulated Gov. Pattison in warm terms, and Gov. Patti son has figuratively shaken Mr. CLEVE LAND's hand with great effusiveness. Wonder how it will be two years hence.

> We have got Delphi, and are \$80,000 out of pocket. With a crowd of live Yankees poking about the ruins of that classic spot the ghost of the oracle of Delphi ought to rise up and aqueal.

And now Baltimore wants a new census and has put her bluecosts to work to recount the citizens of the Monumental City. Poor PORTER! "The way of the trans gressor is hard."

Missouri Republicans have grown tired of their chief, and are trying to oust him. vascillating policy does no one any good. If Mr. Filler objects to ousting, however, they think is inadvisable to open the gates, and there is the liveliest kind of a fight on

> There seems to be a coldness between Gov. HILL and Mr. WILLIAM R. GRACE They didn't shake hands as they passed by at the Dillon and O'Brien meeting

> Gov. GUTHRIE has squelched the attemp o make Kingtisher the capital of Oklahoms in place of Guthrie. So glad to hear that Oklahoma still has any capital!

> Mr. Dry Dollar SULLIVAN announces tha he wants to be a Senator. That's right. Unless you ask for what you want, how my one to know about it?

It is suggested that Major McKINLEY be nade Minister to Finland, as his physician recommend a warmer climate.

Indians are the leaven of this land-they ise so beautifully

SPOTLETS.

A divorce suit is trimmed with a good man

He has great command of language
The man who talks at will;
But man't be far greater
Who knows how to keep still?
—Exchange.

beaven. Any sort of a "mill" there seems sadi

WORLDLINGS.

The house of Baring Brothers was one of the few financial concerns that stood the strain of the burst-ing of the Bouth See Bubble, in the latter part of the eighteenth contury, when even the Mann of Lady Stanley, of Preston, the wife of the press

overmor-General of Canada, is a tall and distin-rished-looking woman. Her face has always a ok of benevolence and her manners are gentle and engaging. She is the mother of seven sons an The private correspondence of the Prince of

Walce is something enormous. He issuid to receive four times as many letters a day as does the Presi-dent of the United States. Busy as he is said to be, hdison always contrives to steel a little time from his day at the luncheon hour. After lunch he frequently spends an hour The "gypsy cauldton" shout at billiards with Mrs. Edison, and takes a nap. He iripod filled with love potton

does no work in the evening Kr. Sepa; or Bruce's twelve year son is named Ros

A Great Cure.

'From Brooklyn Life. 1
''What a change has come over Boffins! He

## Not a Local Disease

pose as to contribute an inch of bone from his leg to rectify a marked physical defect in the structure of his master, an interest-ing young boy, there is room for no pseudo-line of the property of the pr ing young boy, there is room for no pseudosentimental objections to appropriation of
this scrap of doggie's leg.

If it were question of sacrificing the life of the dog for such advantage to his master it would still be within the limits of the bead, a snuff or other inhalant can at most and tollet waters. by taking a constitutional remedy like Hood's Sarraparilla, which eliminates all impurities and

Hood's Sarsaparilla

Again this too frequent story of a crank, only by C. I. HOOD & OO., Lowell, Mass. 100 DOSES ONE DOLLAR

Plan to Help the Christmas-Tree Fund.

Some Oddities in the Way of Eatables and Wearing Apparel.

Lots of Fun and Money for the Willing Participators.

Love makes the world go round in spite of l'olstot and tessimists, and love is going to force the Christman Tree Fund into early bloom, and in six short weeks bring forth the golden fruit of expectation. To facilitate this magical gardening everybody must do somemagical gardening everybody must do some-thing or give something. If you don't want to make a cash donation be the prime mover of a pour?

ALEC JACOBUS. Christman bazaur. Resolve yourself into committee of one, rally a few kindred spirits. and make the returns of a little parior fair of dollars. That goodly sum will make Christ

Bazaars may be regarded as rather common place, but that is a mistaken idea. Like me and marriage, they are just what women make taree prices for ornamental rubbish and wou why a sale cannot be found for the useful. There are certain things that people really

Let us suppose that the fair committee have hall. There must be a refreshment stall, a has only one tooth. hall. There must be a refreshment stall, a flower booth and a children's depot, with two or three sanctums reserved for private entertainment, as, for instance, a choir stall, a music room and a 'gypay caldron.'

Now, instead of loading the refreshment table with awests, ice cream and delicacles, why not try the sale of things that men like? Substitute cheese for cakes, buttermik and eider for chocolate and lemon frappe, and anchory total for cream poff? Display kippered herring, brandy peaches, celery, baked ham, sausage, celery sauce, oysters, clives, pate de lote gras, caviser, pickled tongue, English mutton chop, corn cakes and curry and see how quickly the gourmets will flock into the dining from. Ach are tired of being fed with jelly rolls, tea, ices, and bontons. If it is thought undestrable to serve meals, then arrange a market and sell fruits, preserves, bottled vegetables, rellakes and dairy products. Get little baskets, fill them with fresh eggs, nuts, small fruits and flavoring articles, such as okar, peppers, lemon tind, cansmon, leasure the first to the desired vegetables, rellakes and dairy products. flower booth and a children's depot, with two

as okar, peppers, lemon tind, cinnsmon, citron, pistachio and alispice bags. Roll. of choice butter in quantities of half a pound or less will certainly sell and from the delicates potted meats and butters can Le had in tin lot

Supply the children's stall with new and in expensive wearing apparel. Get on commission an sesortment of caps and feazer. These will delight the boys. You can get pocket caps, travelling caps, cadet caps trimme with gold lace, steamer caps, athletic caps, and, to cap the climax, night cops. Gloves, neckwear, handkerchiefs and muffers are always salable, and, by way of a novelty, lay in a stock of infants and youths' lounging robes. Made of Scotch finned or blanketing, these robes need not be expen-aire. Children are always pleased with jewelry, but it is not necessary to offer them costly stones or plated ware. Silver is always pretty and makes very neat rings, bangies and pins, which, bought at wholesale, may be retailed as low as 25 c. nts. Aprons, beits

Arrange a beauty contest and place bouquet of pretty girls on exhibition for diteen THE INSTANTANEOUS minutes. Put the price of a vote at a nickel the visitors depart. A red feather, a res letter or a leather medal will be distinction enough for the winner, and if rightly managed will be a real source of income

By way of a successing match post a quotation from some public officer or local celebrity in a conspicuous place, charge a penny or a dime o guess the author, and award as a prize a shining light, a head rest, a thinking cap or some grotesque article. In the time of miscellany, whips, collars,

tumulinously happy. Knowing how very little it takes to make a small boy's beart swell with joy, and a little girt's to throb with de light, you will do something to help along the EVENING WORLD Christmas Tree Fond, won't you f ... Say you will.

NELL NELSON.

THE SUBSCRIPTIONS. THE EVENING WORLD..... Previously acknowledged..... Alec Jacobus

A Poor Man's Dime To the Editor:
I send you a dime, and wish your Christman Tree Fund all the success it deserves.

Gives His Earnings. To the Edito I made 15 cents running errafids, and I send it to you for your Christmas Tree.

Very Good, Georgie! To the Education:
Inclosed find 50 cents for your Christmas Fued. How is that for an eight-year-old's earnings for one day. Gronge T. Lucas.

He Sold Rags. I sold some rags to-day to a ragman and go 14 cents, so I thought I would send you half of it for your Christmas tree. I live in Prince-OLDEST WOMAN IN ENGLAND. She is 104 Years O'd, and Has but

> Mrs. Morfew, "the oldest widow in England," is now one hundred and four years of age and lives alone in a little cottage in the outskirts of London, says a writer in the Chicago Post. She still enjoys good health, has

One Tooth.

not as she says herseif. "as much as want and will gladly purchase, especially an ache in her little finger," and, with when the merchant is a pretty woman and the the exception of being a little deaf and sale is conducted in the interest of the poor having poor sight, is still able to enjoy ite. She can cat anything, but her mea must be "cooked to death " because she

She spends her day in her cottage and

not unlike an apple that has once been pleasant to the eyes." but has now been "asleep" in the traw for many days and has become shrivelled up and wrinkled.

PLAYING IT LOW DOWN ON THE OLD MAN.







that letter contain a check?
Husband—No, but it doesn't contain a bill.

WRINKLE REMOVER



In the inne of miscellany, whips, collars, ribbons, barness, baskets and reins for dogs will be in order; all wash-rags and smoked bone tooth brushes will tempt some buyers, tags of almond meal for the balls others, and very few will be inglifferent to anchets, scent and tollet waters.

A Clurismas true barnar will furnish interest, amusement and innocent pleasure for all who participate in or patronize it; it will also furnish partial material for the holiday joy of iten thousand poor little boys and girls.

Christmas belongs to the children. Happiness is their prerogative, and on that day of all others to the prerogative, and on that day of all others to the prerogative, and on that day of all others to the percents of furniture for the holidays are being seeded at Filmy's. His stock is largest and prices lowest.

MADAME CAROLINE,

"Do you advocate any immediat: changes?" "Only education to a higher view of martings of evolution."

"Only education to a higher view of martings of the humber of ladies who fail to the number of ladies with our preparation and indices and the number of ladies with the number of ladies and the number of ladies with the number of ladies wit

## THE WAYS OF WOMAN FAIR. HE FOUGHT WITH NAPOLEON.

Fads, Fancies and Fashions That GREENPOINT. Delight the Gentler Sex.

Fall Gowns of Frieze and Tweed-The Pointed Shoe Still in Popular Payor - White Wax the Order of Night and Day.

> The rough weather gowns for the Fall are of having bright flaunch or serge watstcoats. Felt toques will be more worn with them than the coth toqu s of a sesson or two back, although the latter are by no means wholly gone

The rage for colored candles is over. White wax is the order of the night and light.

Just now caterers are overwhelmed with re-

Bird cages, condicaticks and wall jardiniere n imitation of old bine Delit ware are wonder fully tretty, and in great demand for presents

In spite of the efforts of those who follow closely the English fashions, the pointed shoe ret ins its place in popular favor. For walk. ing hoots the flat, low heel came to stay, but one's foot looks so much smaller in a pointed toe I boot that the broad and square-toed boot had no chauce.



and below the sleeve.

In the University at Ann Arbor, Michigan there are nearly 400 women this year. Last year of 84 resident graduates seeking higher degrees, 22 were women. Last week the alumnae of all colleges admitting women met by delegate in Chicago, and a more dignified, cultivated, gracious body of women it would be impossible to gather in any part of the world. Many of them had their grown sons and daughters with them Many are engaged in occupations beneficial to other women's sons and daughters. All o them are better for their higher education and their country is blessed in their good fortune.

Personal surroundings are often a key to haracter. Edna Lyall's study is a cosy but appearance, says the Chicago Post. very simple worktoom. A typewriter and a large bookcase stand out among its furnishings. The black marble mantel would not please an testhete, but the pretty water-color sketches might be eyed more favorably. The most ambitious ploture on the walls is a por-

most ambitions picture on the walls is a port better with a process better where the possess of the possess process and the state of the possess process and the state of the possess process of the possess process and the state of the possess process and the state of the possess process and handerceller cases may be reasonable as standards. It is sell to have a supply of little things on hand with which to tempt the buryer, say, for instance, che appliques, soap boxes, seets, tasting, things the hand some eventuous process and card receivers, any one of which should be offered at 15 cents or less. Boxes and bestets always sell. They should be flitted with a mess of some sort—spoot thread, darameter could be settled by the possess of the possess of

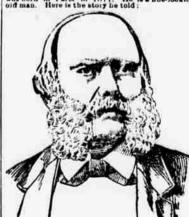
and women should be allowed to marry and eparate as easily as they would meet for a visit in a country house, I telieve most steadfastly life-long marriages; but the bond should be a free contract, resting on love and Moneylender (in thought)—Um-yes, at ten conscience, and if husband and wife per cent. on gilt-edged security. found that, after all, their union was a mistake and harmonious life together impossible, they should not be forced to live on for the rest of their days a terrible extatence, outraging both body and soul. Strange as it may em, I believe that to make marriage dissoluble is the way to greater permanence in the one is enough to make many wish to try."

The Country Journalist's Advantage. show are selected by Messrs.

THE STORY OF AN OLD FRENCH SOLDIER WHO NOW LIVES IN

dr. John Le Maire Relates How He Suffered with Catarra, and His Experience with Dre. McCoy and Wild man-Until New Year's Drs. McCoy and Wildman will Trent All Cases for \$5 a Month, Including All Medicines.

Mr. John Le Maire, whose picture appears below, lives at 203% Nassau ave., in that part of Brooklyn which is known as tireenpoint. He is a whole-sale and retail dealer in line cigars, in which business, he has been engaged for the past five years. Prior to that time and for fifty-siz years he was a moulder, and for twenty years he worked in one foundry in Brooklyn, where he moulded some of the biggest ironwork ever turned out in this country. He is 73 years old, and hale and hearty now. None of his faculties are impaired, hie lought under Napoleon tus. Third in the French reviolation of 1848, and came to this country in 1849. He was born in Paris in 1817. He is a line-looking old man. Here is the story he told:



OHN LE MAIRE, 2033 Nassau ave., Gree "For the past three or four years I was badly aftected with eatarrh—so badly that I thought I could hardly last any longer. I had about half a dozen different doctors, but they couldn't find out what was the matter with me. My throat was choked up My now was atopped up so that I couldn't breather through it. My throat was so dry that I would have to get up through the night and take a swallow of water. There was a roaring in my ears like the moise of ecosping steam. I had been troubled with headaches on top of my head for two mears. I had a tired feeling all over my body.

"Finally I went to Drs. McCoy and Wildman, and they have fixed me up so that now I haven't a bit of trouble with my throat and no more trouble tools agreed the steam of the past deal better. I feel tip-top. I don't want to feel any better."

\$5 A MONTH TILL NEW YEAR'S. From this date until the 1st day of January (801, Dre. McCop and Wildman make the following filter. They will treat all persons suffering from snything, never mind what the nature of the company thing, never mind what the nature of the company of the suffering the suf **DOCTORS** 

McCOY and WILDMAN. BROADWAY, cor. 14TH ST., N.Y. CITY 187 MONTAGUE ST., BROOKLYN,

Opposite Academy of Music,
Where all carable diseases are treated with success.
Specialties—Catarth, all throat and chest diseases, all nervous diseases, chronic diseases, all revous diseases, chronic diseases. If you lives at a distance write for a symptom blank.
Address all mail to 5 East 42d st.
Office hours—by to 11 A. M., 210 4 P. M., 7 to 9
P. M. daily. Sundays, 9 to 11 A. M. and 2 to 4 P. M. DON'T JUDGE BY APPEARANCES.

Major Lonergan's Error Which Cos Him a Bottle of " Medicine." Major Thomas E. Lonergan relates an dventure that proves how foolish it is to pin everything upon a man's exterior

Not long ago Major Lonergan had occasion to make a trip through Iowa, and to prevent any of the temporary disorders that the human anatomy is subject to in the way of cramps and chills and to ward ttait of Gladstone. Miss Bayly has barely off any threatened malarial attack he took

Sticking to Business. (From Munsey's Weekly, | Workman-Just lend a hand a minute here,

One of the noteworthy features of the Flower Show in relation. The fact that a thing cannot be un- Madison Square Garden, next Only education to a higher view of mar. Week, will be the Orchids. riage responsibilities. All these things are infinite variety of forms ren-Mrs. Caird is a restless soul, and, like many der even an ordinary collection of these flowers of great interest. The plants for this Bronson (to the editor of the Boomtown Pitcher & Manda, from their Bunnery-That was a pretty tough story about stock at Short Hills, N. J., the to awallow it. Editor—Well, you know, I have patent in- largest and finest collect Orchids in the country. largest and finest collection of

# O'NEILL'S.

6th Ave., 20th to 21st St.

## **LADIES' CLOAKS and SUITS**

Our Offering To-Day. 125 Elegant Paris Wraps | 2,500 Ladies' Imported

\$49, \$59 and \$69;

cost to import, \$110 to \$169.

fringe or fur,

95 Fine Imported Wraps in Black Plush and Velour de Noir, elaborately embroidered,

\$24.95, \$29.75 and \$39.75; less than half their actual

110 Imported Cloth Wraps, braided all over,

\$13.75, \$16.75 and \$19.75.

We are showing a complete ssortment of Ladies' Imported Cloth Jackets, trimmed with Alaska Sable, Mink, Astrakhan, Persian Lamb and Wool Seal Furs, at

REMARKABLY LOW PRICES.

**FURNITURE** 

OUGHLY CONSTRUCTED; EXCLUSIVE, NOVEL AND ORIGINAL IN DESIGN, AND T VERY LOW COST. OUR SAMPLES OF UMIGATED POLLARD OAK ARE MUCH

NEW BEDROOM SUITS. NO HAND-SOMER GOODS CAN BE FOUND AT ANYTHING LIKE THE PRICES. IN SIDEBOARDS, 150 DIFFERENT PATTERNS, ALL NEW DESIGNS

104, 106 AND 108 WEST 14TH ST.

It Was a Ludicrous Blunder. [From the Jeweller's Weekly,] Minister (to purtially deaf bridegro ring! where is the ring ?

another)—the ring !

Groom (exhibiting the stump of a fluger off at the second joint and looking relieved)—
That's all right. She knew it was off before we were engaged.

in black and colors, richly em- Cloth Jackets, Walking Coats broidered and trimmed with and Reefers, plain or trimmed, with handsome ornaments.

\$7.98, \$9.75 and \$12.75; worth \$12.00 to \$19.75.

500 Ladies' Cloth Reefers. Walking Coats and Jackets,

\$4.85. \$5.98 and \$6.98; worth \$8.50 to \$12.00.

250 Ladies' all-wool Tea richly braided in patterns and Gowns, in a variety of cloths,

\$3.75, \$4.75 and \$6.25. 200 Ladies' fine Cloth Suits.

n Plaids, Plain and Stripes, \$9.98, \$12.98, \$17.75.

Camel's Hair Shawls,

\$37.50, \$59.00, \$89.00, less than half price.

AMONG OUR MANY PARLOR SUITS ARE SOME SO EXCEPDINGLY TASTY, SO VERY NOVEL AND ELEGANT, THAT THE PRICE SEEMINGLY DOES NOT REPRESENT ONE - FOURTH THEIR VALUE. WE BEG AN INSPECTION OF OUR

WE CALL ATTENTION TO OUR NEW UPRIGHT FOLDING-BEDS, UNQUES-TIONABLY THE BEST. "BUY OF THE MAKER."

MADE AT OUR 16TH ST. FACTORY. Always in Season Parker-What time is it, B rker? Barker-My watch has stopped, and I have no ides. I don't know whether it's time to get lunch or time to go to the ball game.
I'arker-Well, then, let's go and take

Minister (running one of his fingers around

Very Fragile. | I from Munsey's Weekly. | Chappie-How did you get burt, deah boy? Choily-A shadow fell on me.

A horse kept over winter usually eats out of your pocketbook.

For a small sum invested in a World "Want" you can sell a horse at once and to good advantage. Through the Great Want" Directory in THE SUN-DAY WORLD you can reach 1,000,000 people. By its means Houses, Rooms and Apartments are rented, Real Estate sold, Business Opportu-

INLAID FLOORS, WOOD MANTELS, &c., nities disposed of, &c., &c. Mondays and Saturdays are THE WORLD'S Half-Rate Situation Days.

> A Pity. [F.om the Fliogenae Blactter.]
> Husband (at the scashore)-Well, my dear. low do you feel since we are here? "Quite well already,"
> "What a shame! liere we have gone and
> engaged our rooms for four weeks and you are
> now well, and we have been here only thre

> A Memory Ait. Goodfello-Here's your bealth, old fel. By he way, what is that knot in your handkerchief fort Jollifello-Hem! That is to remind me that Jollifelio—frein l've sworn off. Goodfello—But you just this minute took &

drink.

Jollifello-Y-s-z. Fact is, 1 never see that knot till I take out my handkerchief to wipe my mouth.

Watch

them-

btraws show which way the wind blows

and be convinced. When you see all sorts of washing powders patterned after Pearline; when you see it imitated in appearance, in name, in everything except merit; when you find three persons using Pearline where two used it a year ago; when you hear it as a household word with the best housekeepers: when you find its former enemies now its staunchest friends; - then you may know the wind is taking you along toward Pearline. Why not go with it? You are losing money by trying to head the other way; money, and labor, and time and patience. Go with the rest-use Pearline-and

realize that there is everything to gain and nothing to lose-with Pearline. Blowing Peddlers and some grocers will tell you, "this is as good as" or "the same as Pearline." IT'S FALSE—but what a puff for Pearline.

you stop losing, and begin to gain. Millions